



NAME: SAMPLE COPY of GM-SALES

SHORT - SUMMARY:

- **Strategy** – Developing strategies to enhance the Sales division and setting targets for teams.
- **Leadership** - Managing and motivating the sales team to meet or exceed sales targets.
- **Relationships** - Developing and maintaining relationships with key customers and clients.
- **Report Analysis** - Analyzing sales data and market trends to identify growth opportunities.
- **Discussion & Negotiation** - Sales presentations, Communication, and Negotiation.

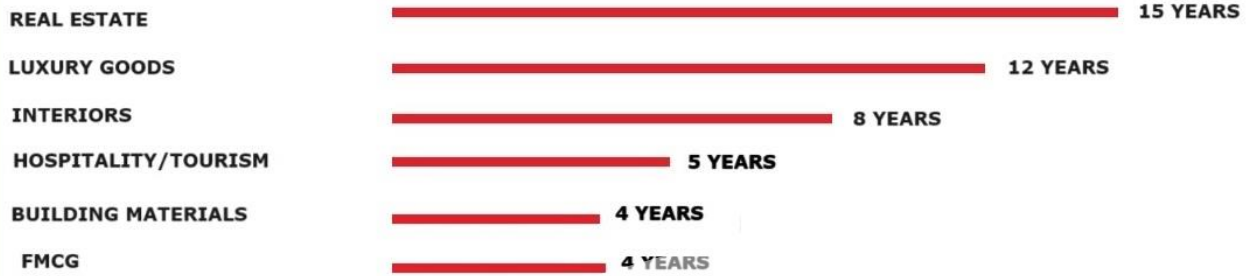
Course & Certifications

MBA/LL.B	Sales & Operations/Law
PGDCA	PG Diploma in Computer Applications
E-com	E-commerce & Web Designing

SUMMARY OF POSTS HELD:

ORGANIZATION	INDUSTRY
Industries:	Real estate, Retail, FMCG, Luxury items, Hospitality & Tourism and Building materials,
Designations:	Country Head, State Head, General Manager, Operations Manager, Sales Head.
Total Exp:	25 years

INDUSTRY WISE



PROFILE WISE:



Property of GM Off Rolls.

For More details:
www.gmoffrolls.com