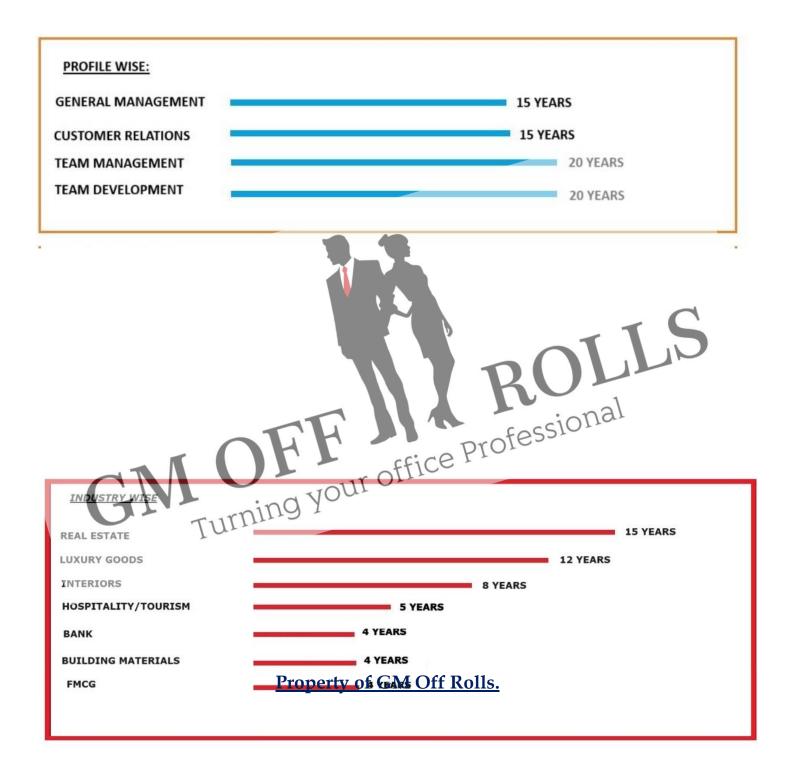


NAME: SAMPLE COPY of GM – (CRM)

SHORT-SUMMARY:

- **Engagement** Engaging with customers to build strong relationships and understand their needs and preferences.
- **Problem Management** Ensuring customer satisfaction by addressing concerns and resolving issues in a timely and effective manner.
- Loyalty building Developing and implementing retention strategies to keep customers engaged and loyal to the brand.
- **Coordination & Updates for Customers** Communicating with customers through various channels to provide updates, promotions, and personalized recommendations.
- **Documentation & Payments** Custodian of docs and verification, site visits, and Payment collection.
- CRM Software Salesforce, Hubspot, Zoho, Runo, Plumb5





<u>For More details:</u> <u>www.gmoffrolls.com</u>